

## REQUEST FOR PROPOSALS

### 2018 BENEFIT PROVIDERS- MANAGED CYBER SECURITY

Purpose: The Halifax Chamber of Commerce is seeking a member business(s) to add to our roster of Benefit Providers. <http://halifaxchamber.com/member-services/member-benefits/>

The Halifax Chamber of Commerce is a best-practice, business advocacy organization that continuously strives to make Halifax an even more attractive city in which to live, work and play.

Together, the approximately 1,600-member businesses and their over 65,000 employees, act as a single powerful voice through the Chamber to promote local business interests. The volunteer board of directors and chamber staff undertake initiatives by request of, and on behalf of our diverse membership.

#### Objectives:

- The provision of quality, professionally-organized and attractively-priced products or services relating to **Managed Cyber Security** offered exclusively for Chamber member business representatives, and their employees.
- The opportunity for the Chamber to receive some level of non-dues revenue from this program. For Example: Percentage of sales, Sponsorship commitment, or “in kind” service.

#### Selection Criteria:

- The quality content of offer and value to be provided to our members.
- Please indicate the offer details, value/savings of offer and **incentive** to the Halifax Chamber of Commerce.
- Relevance of product or service to our membership, 83% of which are SME’s.
- Timeline in which your company could launch your offer to our members.

To comparatively evaluate the offers available from different companies, the Chamber is interested in receiving the following information:

- Your role and the Chamber’s role in marketing the offer.
- Availability to facilitate information sessions as needed (can be hosted at the Chamber offices or other)
- Engagement in the Halifax Chamber of Commerce as a member
- Level and type of marketing fee or commission to be provided to the Chamber.

- You will need to be a member in good standing of the Halifax Chamber to provide these products or services to our organization.

Projected Dates of offer: March 15, 2018- December 31, 2018 (with the option to extend)

Deadline: All proposals must be received no later than **4PM on Friday, February 16, 2018** at the Chamber offices located at Suite 100, 32 Akerley Blvd, Dartmouth, Nova Scotia B3B 1N1. Email proposals are acceptable. Chamber policy mandates that Chamber members be given priority in quoting on RFP's of this size. "Customer acceptance" shall consist of a subsequent signed document establishing customer acceptance of the job.

A decision will be made on or before Friday, February 23, 2018 and selected member organizations will be informed on or before Tuesday, February 27, 2018.

Contact: Completed proposals and questions should be directed to:

Amber Thomas-Johnson, Member Services Specialist  
32 Akerley Blvd  
Dartmouth, NS, B3B 1N1  
(902) 481-1227  
[amber@halifaxchamber.com](mailto:amber@halifaxchamber.com)